

Modern global trends and initiatives in the area of transactional banking (global payments innovation – gpi & instant payments initiatives)

NEW TRENDS IN FINANCIAL TECHNOLOGIES: BLOCKCHAIN, CRYPTOCURRENCIES AND SECURITY

Pavel Prokudin, Account Director



SWIFT GPI AND INSTANT PAYMENTS: PART OF THE GLOBAL TRANSFORMATION

Global Payments Innovation (gpi)

- ✓ Cross-border payments
- ✓ Correspondent banking space
- ✓ Multi-currency
- ✓ Not real-time (yet!)
- ✓ Corporate segment (to begin with)



Instant Payments

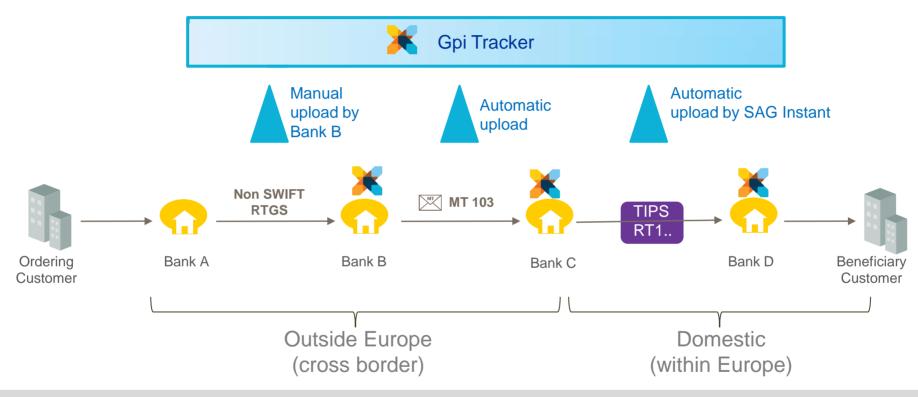
- ✓ Domestic payments
- ✓ ACH, cards, cash... space
- ✓ Single currency area (usually)
- ✓ Real-time
- ✓ Retail segment (to begin with)

The entire payments landscape is changing. Common challenges affect the whole value chain and players such as global transaction banks, regional or local retail banks, payment service providers, payment market infrastructures, corporates, FinTechs & RegTechs, technical providers etc.



CROSS BORDER PAYMENT USING IP IN EUROPE

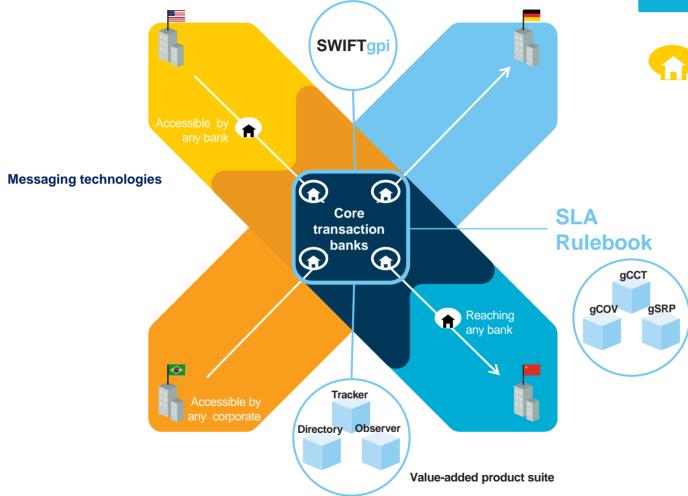
ILLUSTRATION



Conclusions: the 1st or last leg of a cross border gpi transaction could go through an IP CSM in the medium term (facilitated when ISO 20022 used in many-to-many...). In the future, we foresee that SAG Instant could facilitate the upload of payments information onto the Tracker.



TIME FOR SWIFT GPI



A unique end-to-end tracking number is included in the header of the MT 103 and carried across the payments route up until the beneficiary bank



SWIFT global payments innovation (gpi)

- Faster, same day* use of funds
- Transparency of fees
- End-to-end payments tracking
- Remittance information transferred unaltered

(*) within the timezone of the receiving gpi member



Key features: The SWIFT gpi Tracker

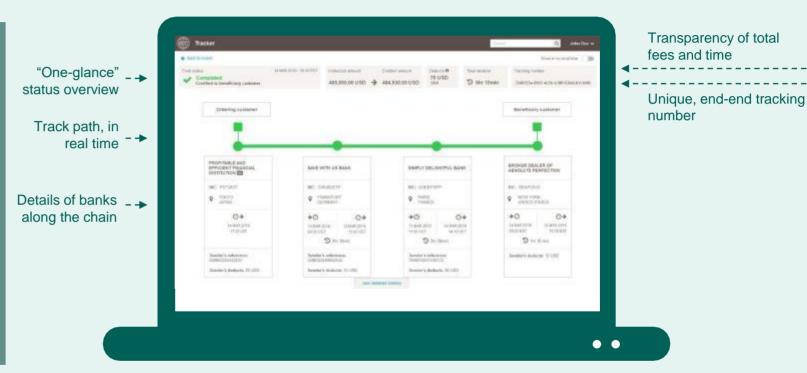
Function

End-to-end payments tracking database to monitor progress of a gpi payment

Benefits

Allowing to track a payment's path in real time, obtain transparency on deducts and confirmation that payment was credited

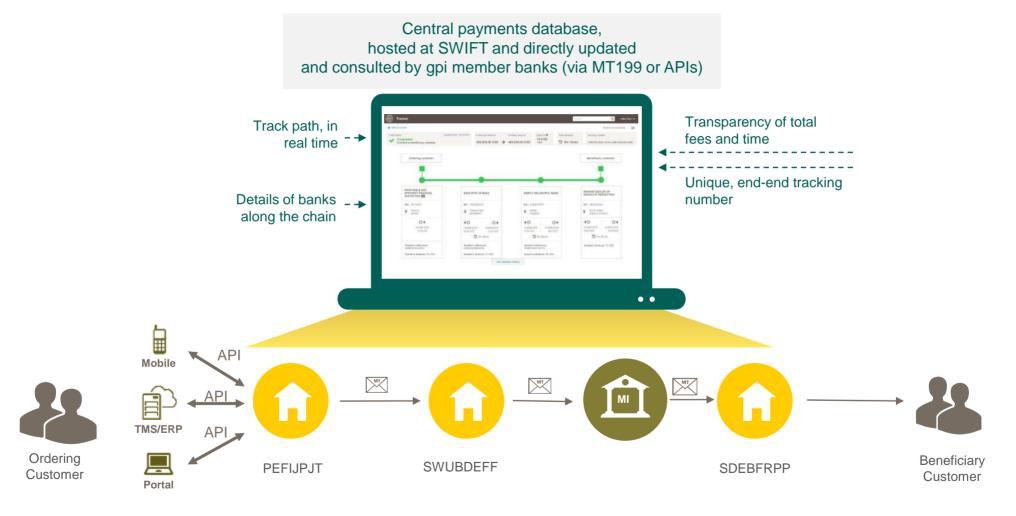
Availability MT 199 / API: Today



- Central payments database, hosted at SWIFT
- Updated via MT199 or API
- Data consumption via GUI, via MT199 (push) or via API (pull)



The gpi payments Tracker

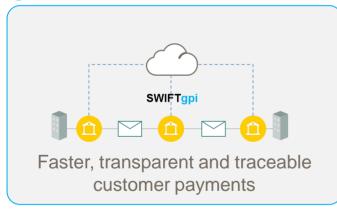




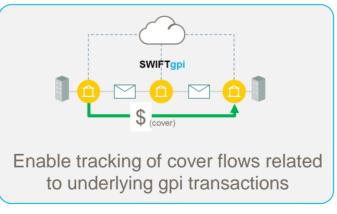
SWIFT gpi SERVICES

A unique end-to-end tracking number ls carried across the payments route.

gCCT



gCOV



gSRP





Since launch in January 2017, gpi has seen rapid adoption

Very large community 160 +

banks committed to implement. 48 top 50 banks signed

200+

countries covered

78+%

SWIFT cross-border payments represented

Millions live payments

banks live 29 top 50 banks 17+ Mio

gpi payments since go live 160K payments/day

country corridors

350+ 22+%

cross-border MT103 sent as gpi

Delivering real value

- Nearly 50% of SWIFT gpi payments are credited to end beneficiaries within 30 minutes
- More than 100 billion USD are being sent daily via gpi
- Significant drop in bank enquiry costs by as much as 50%
- Positive reactions from corporates



47 banks are live, with more than 110 banks in the implementation phase

47
gpi banks live

ROYAL BANK OF CANADA

BANK OF NEW YORK MELLON

WELLS
FARGO CITIGROUP
BANK JPMORGAN CHASE BANK

BANK OF AMERICA MERRIL LYNCH

NORDEA BANK

DANSKE BANK ALFA BANK

ING BANK CHINA GUANGFA BANK

ABN AMRO BANK RABOBANK CHINA MINSHENG BANKING

BNP PARIBAS CORPORATION BANK OF COMMUNICATIONS

KBC BANK OF CHINA BANK OF JIANGSU

NATIXIS INTERNATIONAL
CREDIT MUTUEL- DEUTSCHE BANK ICBC CHINA CONSTRUCTION BANK

CIC BANQUES SOCIETE GENERALE

UNICREDIT COMMERCIAL CTBC BANK SUMITOMO MITSUI BANKING CORPOR.

BBVA UNICREDIT COMMERCIAL BANK OF SIAM COMMERCIAL BANK

BANCO SANTANDER MASHREQ OCBC BANK DBS BANK

DBS BANK

E.SUN COMMERCIAL BANK

STANDARD CHARTERED BANK

FIRSTRAND BANK

ABSA BANK

NEDBANK STANDARD BANK OF SOUTH AFRICA NATIONAL AUSTRALIA BANK

WESTPAC ANZ COMMONWEALTH BANK OF

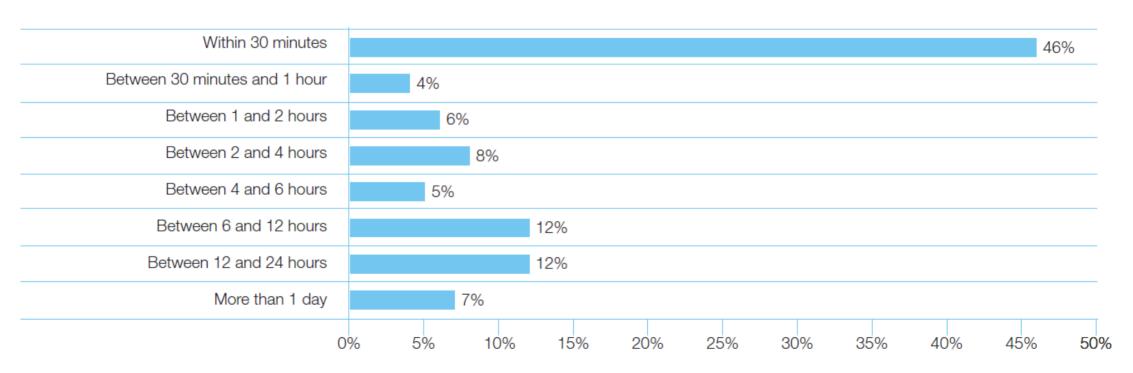
AUSTRALIA



GPI IS DRAMATICALLY SPEEDING UP CROSS-BORDER PAYMENTS!

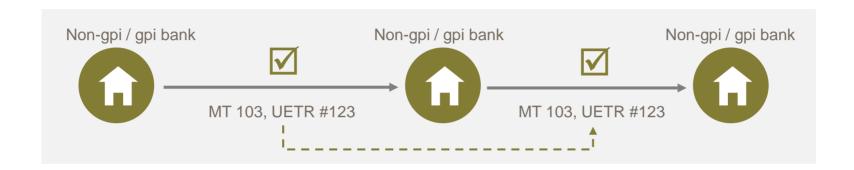
93% < 24 hrs 46% < 30mins

Time between first MT 103 being sent and beneficiary account being credited April 2018 traffic





SR 2018 mandates all SWIFT users to add and pass on UETR on ALL key payments,



All SWIFT Users, including non-gpi members, must **add and pass on a UETR (**Unique End to End Transaction Reference) in all MT103, MT 103 STP, MT 103 REMIT, MT 202/205 and MT 202/205 COV messages

All SWIFT Users must be able to **receive the gpi fields 111** (Service Type Identifier) **and 121** (UETR) in block 3 of any Category 1 and Category 2 FIN message

→ Non-compliance will generate a NAK



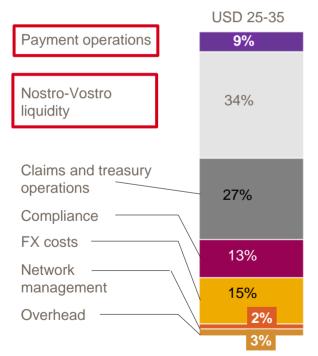
"Can DLT finally pave the way for real-time Nostro reconciliation and liquidity optimisation?"



Business and technical objectives

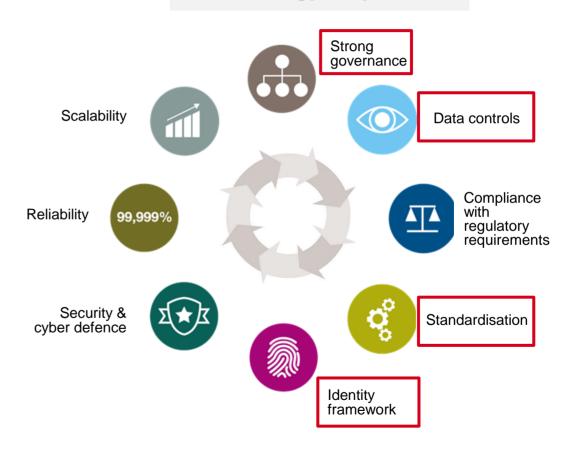
Business Objectives

Cost per international payment transaction (2016)



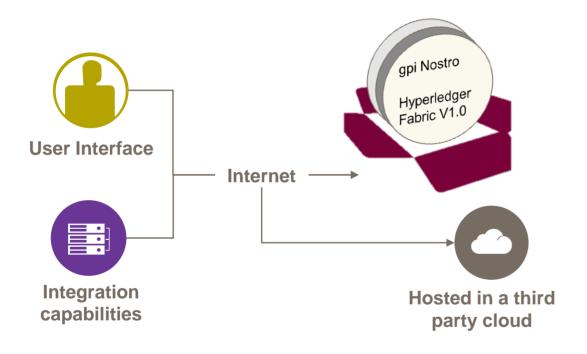
SOURCE: McKinsey Global Payments Map 2016

Technology Objectives





SWIFT sandbox with Hyperledger



SWIFT value added features











Supporting multiple use cases







Support for community testing







Up to 50 nodes

Up to 100 TPS

500+ Channels



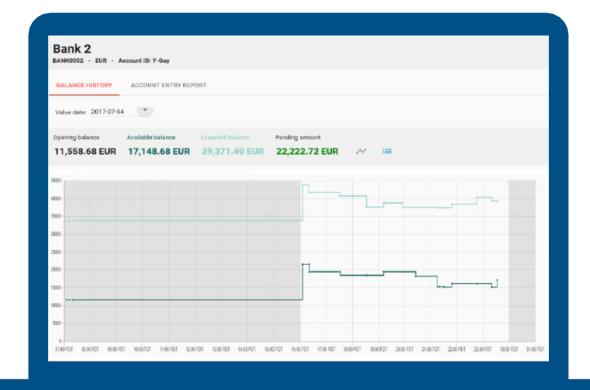
A few statistics

34

Participating banks

Largest Fabric Network outside of IBM

PoC implementation



4,722Transactions

Transactions during testing

528

Channel Network

• •



Conclusions

- The developed DLT application together with the underlying ISO 20022 data model meets the functional requirements and allows for improved reconciliation and improved liquidity visibility
- 2. The PoC demonstrated significant technology progress towards maturity although it is not considered mature enough for a many-to-many mission critical financial service. There is no doubts that the technology will get there
- 3. However, to get the business benefits, there are a number of pre-requisites which need to be met. SWIFT and the community will first work towards ensuring the pre-requisites are met before looking at any potential products in this area
- 4. And while we do that, DLT remains strategic for SWIFT in that we have concrete plans to progress towards SWIFT vision around DLT





SWIFT Instant Payment

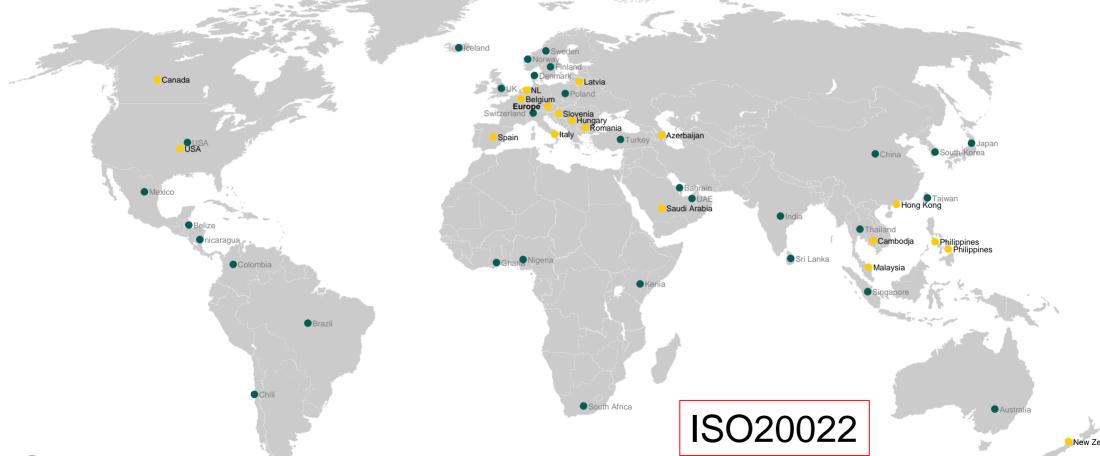
Instant Payments Market context

Faster payments come faster than expected

Legend:

Instant Payment Solution Live

Instant Payment Solution Planned

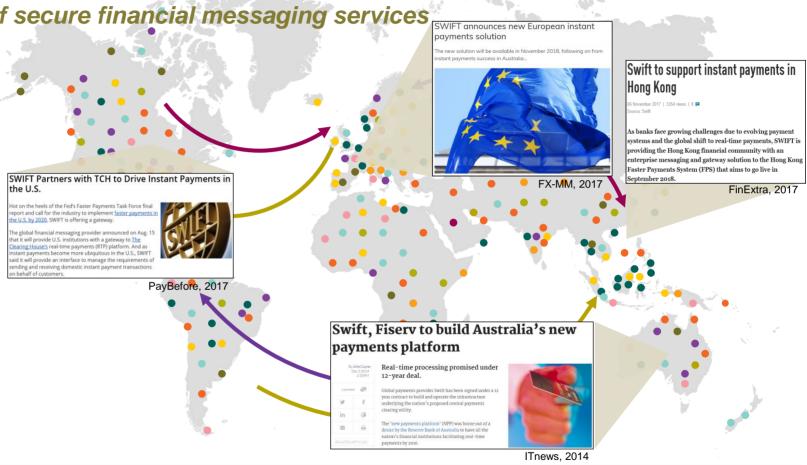




SWIFT context

The global provider of secure financial messaging services

With our unique position at the heart of the industry, SWIFT has unparalleled experience of working with its banking community to build strategic instant payment solutions that can be replicated across multiple markets.





Instant Payments in the EU zone

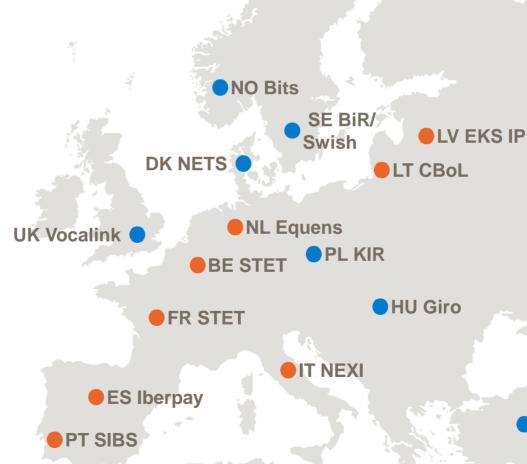


SCT Inst scheme

Other schemes









Different liquidity models, different ambitions

Variations on domestic levels

TR RPS

SCT Inst Retail Payment – Key characteristics

A non-time-critical payment of relatively low value.

These payments are typically made outside of the financial markets and are both initiated by and made to individuals and non-financial institutions.











Money will be available irrevocably on the account of the payee within 10 seconds

Applies to credit transfers made in euro, up to a max amount of 15,000 €

SCT Inst transactions will be available 24/7/365

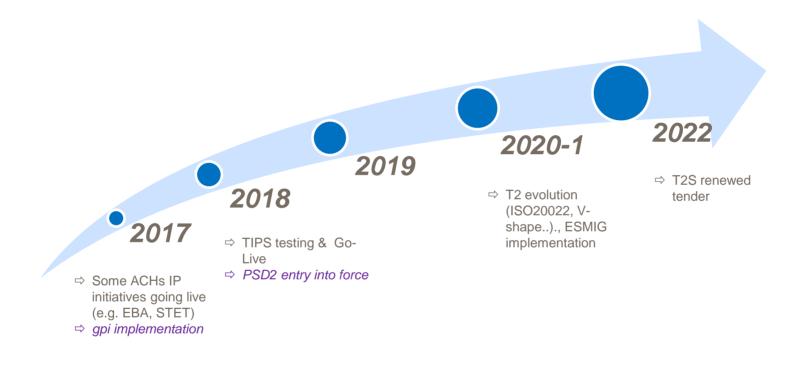
Transactions will be possible in the 34 current SEPA scheme countries

Important: not a big bang implementation:
Nov 2017: AT, ES, FI (2 major PSPs), IT and
LV – btw 500 & 600 entities to join
End 2018: FI (most PSPs), PT (major PSPs),
NL (some PSPs), SE, DE
No date yet: FR, DK, IE, LU

https://www.europeanpaymentscouncil.eu/



Eurosystem Vision 2020 & other major initiatives timeline



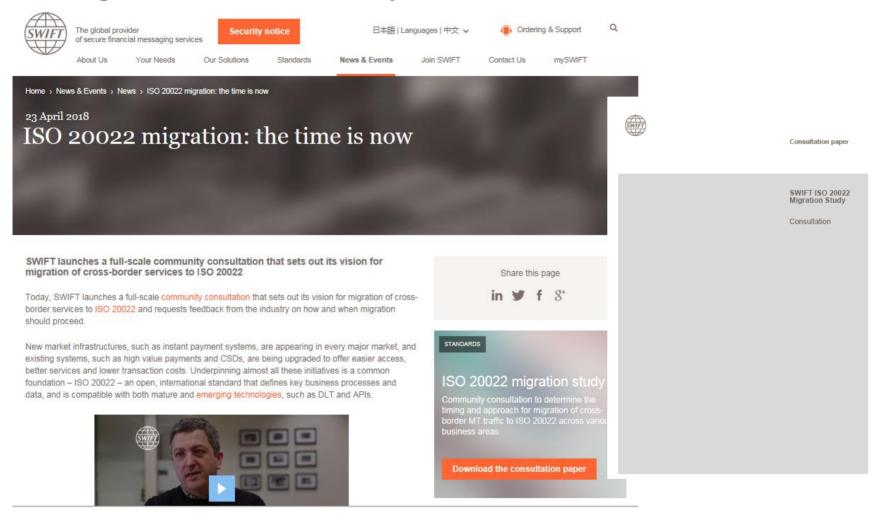




ISO 20022 migration study update

May 2018

ISO 20022 migration: SWIFT community consultation







www.swift.com